

Date: June 4, 2012

## Reference Letter

TO WHOM IT MAY CONCERN:

Dear Sir/Madam,

Openintegra is our backup & archiving technology partner regarding our IBM Tivoli Storage Manager infrastructure setup & maintenance since 2011. Their team is a reliable and predictable partner that completely fulfills all our expectations. In all aspects of our relation Openintegra strived to perfectionism. This especially goes for the highly professional and diligent team we are in daily contact with.

Openintegra's team deep knowledge and background in Tivoli Storage Manager (TSM) was an invaluable asset for the final success of our daily business. They support our data backups and our TSM infrastructure on a daily basis across our offices in Boston, Germany and two locations in Sofia, Bulgaria.

I am happy to recommend this team as a reliable service provider and system integrator with deep knowledge and expertise and excellent delivery capabilities in terms of time, budget and quality.

Respectfully,

Simeon Stoychev  
CIO  
Telerik Corporation

